



2016-2017 Annual Report

Officers

Joshua Schultz
Chair

Nancy Watson
Vice-Chair

Dave Foster
Treasurer

Jean Kapolchok
Secretary

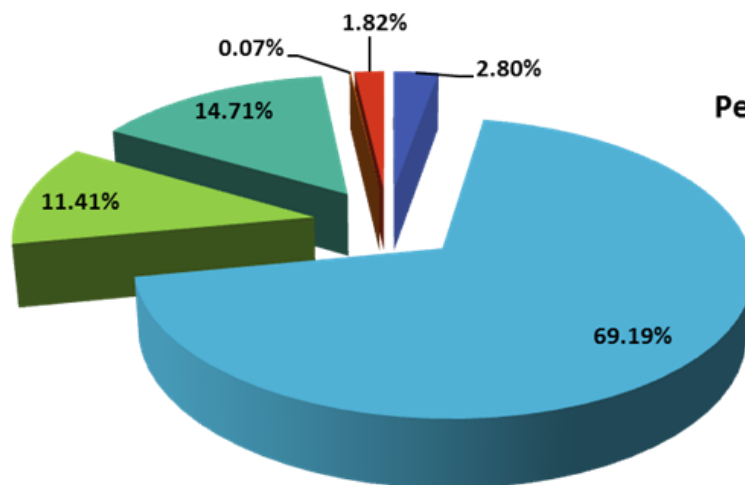
Board of Directors

Dennis Carrera
Steve Jameson
Donna Jeye
Steve Knudsen
Patrick Kilkenny
Cal B. Kimes
Eric Koenigshofer
Robert Lewon
Lynn McIntyre

*Changing lives and strengthening communities
through the dignity and power of work!*

WORKFORCE DEVELOPMENT

- 4,398, people served in 22 unique programs.
- 1,352 people participated in 13 employment readiness programs. 187 people obtained unsubsidized employment.
- 123 people participated in vocational assessment services.
- 229 new people became members at our 3 Mental Health Consumer Centers. 35 people with learning disabilities received advocacy and support
- Delivered evidence-based job and life skills training to 1,198 people.
- Trained 175 participants in our Retail Training Centers.
- Assessed the employability of 123 individuals with disabilities.
- Answered 1,986 calls on our weekend Peer Warm-line Connection creating a 7-day a week continuum of support for mental



Persons Served by Program Type (4,482)

- Assessment
- Behavioral Health Recovery & Supports
- Employment Placement
- Employment Readiness
- Employment Support
- Work Experience & Soft Skills

RETAIL

- 14 Retail Training Store Locations & 11 Attended Donation Centers
- Store Locations Collected 279,397 Donations
- Total Donated Goods Sales: \$14,474,165
- Average Sale: \$14.78
- Average Sale: \$13.92 (excluding e-Commerce & Outlet)
- Total Retail Customers Served: 862,338



POST RETAIL

During 2016-2017, we diverted the following from landfill:

E-Waste: 892,742 lbs.

Clothing: 4,616,410 lbs.

Shoes, Belts & Purses: 522,928 lbs.

Metal: 493,620 lbs.

Cardboard: 264,200 lbs.

Plastics: 202,140 lbs.

Books: 1,384,613 lbs.

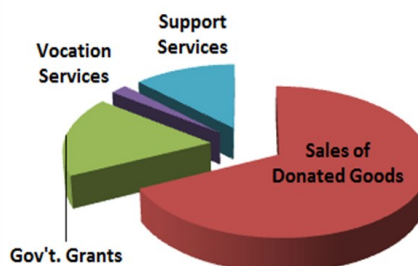
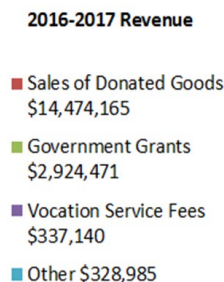
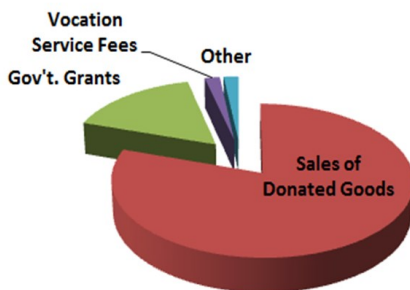
Mattresses: 1,577 pieces
(collected from January-June 2017)

TOTAL: 4,188 TONS

DONATIONS

- 10 staffed Community Donation Centers placed throughout our communities.
- 9 Unattended Blue Bins placed in the community.
- 103,370 donations collected at Community Donation Centers.
- Total of 382,767 donations collected agency-wide.

AGENCY FINANCIAL REPORT



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